

ProLaw Alliance Program

APPLICATION

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I. CONTACT INFORMATION

Company name:	
Primary contact name:	
Other contact names:	
Primary mailing address:	
Phone number(s):	
Email address:	
Web address(es):	

Office location(s): (Please identify each office and the number of employees at each location.)

Office locations (city/state)	# Employees

II. BUSINESS BACKGROUND AND EXPERIENCE

1. What is your business structure? (Check one.) Sole proprietorship Partnership Corporation
2. How many full-time and part-time employees do you have? Full-time Part-time
3. How many years have you been in business?
4. How many active customers do you have?
5. What is your annual business revenue?
6. Has anyone brought legal action against you related to services you have performed? (Check one.)
 Yes No If yes, explain the situation and describe the outcome.



ProLaw Alliance Program Application

7. Describe staff experience with ProLaw® software, including technical qualifications and relevant expertise in each of the following areas: installation, implementation, system administration, product support, customization work, data conversion, etc. List each person and his or her experience separately. (If you have no ProLaw experience, please enter "None.")

Name:

Experience:

Name:

Experience:

Name:

Experience:

Name:

Experience:

Name:

Experience:

Name:

Experience:

8. List any ProLaw customer(s) for whom you have provided implementation or other services. We will not use this information to contact them. If you have not provided services to ProLaw customers, please enter "None."

Customer name:

Dates:

Services performed:

Customer contact name (optional):

Customer name:

Dates:

Services performed:

Customer contact name (optional):

Customer name:

Dates:

Services performed:

Customer contact name (optional):

Customer name:

Dates:

Services performed:

Customer contact name (optional):



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III. PARTNER CATEGORIES AND SERVICES

Specify relevant partnership categories and provide details about the services and/or solutions your business provides.

SERVICE PARTNER

Service partners focus primarily on providing technical services in the areas of product implementation; training; data conversion; custom reports, triggers, and tabs; and ongoing application or technical support.

Please identify services that you currently perform, or plan to perform, for ProLaw customers. (Check all that apply.)

Installation Services

- Equipment specification and procurement
- Set-up
- Software installation

Implementation Services

- Configuration
- Consulting
- Training

Data Conversion Services

Custom Work

- Reports
- Triggers
- Tabs

Administration

- Application
- Network/system

Application Support

- Help desk
- Upgrades/updates

Other (Please describe.)



INTEGRATION PARTNER

Integration partners focus primarily on providing business software applications that they intend to integrate with ProLaw software.

What product(s) do you provide that you would like to integrate with ProLaw?

For each product listed above, provide a short narrative that covers the following points:

- Value the product provides to a ProLaw customer
- Brief summary of how the integration would work
- Who would complete the development work for the integration
- Technical assistance (if any) required from ProLaw staff to complete the integration
- Indicate, to the best of your knowledge, whether the integration would require a modification of the ProLaw software
- Who you anticipate would provide technical support for the integrated solution – ProLaw, your organization, or both

Which of the following types of sales relationships are you most interested in? (Check all that apply.)

Your organization sells this solution directly to ProLaw customers

ProLaw resells this solution to customers on your behalf

ProLaw representatives provide sales referrals to your organization

Other (Please describe.)

For which other software vendors do you currently support the type of integration you are seeking with ProLaw?

OTHER PARTNER TYPE (Describe your interest, if different than above.)



IV. ADDITIONAL INFORMATION

1. What benefits do you seek from the ProLaw Partner Program? (Check all that apply.)

- Referrals from ProLaw
- Ways to grow my software/services business
- Maintain up-to-date knowledge of ProLaw
- Access to ProLaw technical support
- Influence product direction
- Access to ProLaw customers (user conference)
- Other (please describe):

2. Please briefly describe the benefits you believe you could provide to the ProLaw partner program.

3. Do you sell, market, or manufacture software that could be viewed as competitive with ProLaw?

Yes No If yes, please describe.

Software name:

Manufacturer:

Annual sales (USD):

4. What partner relationships do you have with other software or hardware manufacturers?

5. Is there anything else you'd like to tell us about your background or interest in becoming a ProLaw Partner?

SUBMIT

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