

ELITE CASE STUDY

SMITHAMUNDSEN LLC

SAVES TIME AND MONEY WITH ELITE PAPERLESS PROFORMA
BY AUTOMATING PRE-BILL DISTRIBUTION PROCESS



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“The Elite Paperless Proforma interface mirrors traditional, paper pre-bills, making the system easy to learn and use. This has enabled us to secure 100% adoption across our organization.”

Mary Rux
Director of Finance

SmithAmundsen LLC has grown to 140 attorneys with offices in Chicago, Rockford, St. Charles, and Woodstock, Illinois, Milwaukee, Wisconsin, and St. Louis, Missouri. SmithAmundsen professionals offer competencies in a broad range of practice areas involving most aspects of contract, property, and tort law. As one of Chicago’s premier firms, SmithAmundsen’s success is built upon a foundation of integrity, professionalism, and a commitment to exceeding client expectations.

CHALLENGES

- Automate pre-bill distribution process, which can be error prone and time consuming for many legal organizations
- Save money on printing and shipping costs
- Get invoices out the door faster to improve cash flow

SOLUTION

- Implemented Elite Paperless Proforma to eliminate paper usage in pre-bill workflow
- Reduced printing costs and courier fees involved in shipping pre-bills to other offices
- Provided timekeepers with easy-to-read electronic reports for review, enabling them to make edits online and send back to accounting with one click—reducing the risk of human error
- Enabled approximately 95 billing attorneys to generate more than 2,000 pro formas in just one month
- Leveraged Web-based interface to electronically turn around 90% of pro formas in less than five days
- Improved bill-to-cash cycle by delivering invoices to clients more quickly—ensuring that the organization is paid on current month invoices approximately 32% of the time
- Ensured 100% organizationwide adoption of Elite Paperless Proforma with its format, layout, and markup that resembles traditional, printed pre-bills

SMITHAMUNDSEN LLC

Chicago, IL
www.salawus.com

INDUSTRY:

Professional Services

EMPLOYEES:

240

DATA TRANSFORMATION SERVICES:

Elite Paperless Proforma

For more information about Elite Paperless Proforma, visit elite.com.



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