



JOIN THE ELITE PARTNER PROGRAM

BOOST YOUR BUSINESS AS A TRUSTED RESOURCE FOR LEGAL AND PROFESSIONAL SERVICES FIRMS

The Elite Partner Program connects our valued clients with dozens of major brands whose offerings complement our ELITE 3E, Enterprise, and ProLaw solutions. Together, these companies deliver a one-stop global marketplace that fosters cooperation, streamlines the buy-sell cycle, and helps all involved achieve a competitive edge.

NETWORK ADVANTAGES

Strategic relationships with Elite offer many benefits which may include:

- **Joint marketing and sales activities** to cost-effectively expand your market reach.
- **Direct access to clients** in leading professional services firms.
- **Training and certification programs** to strengthen your offering and empower world class service.
- **Unmatched product integration opportunities** to reduce your development costs, speed time-to-market, and increase sales.
- **Ongoing collaboration** and support from Elite team members.

FLEXIBLE OPTIONS

Elite Partners are experienced technology, services and consulting organizations ready to innovate, collaborate, and help our clients solve their most pressing business challenges.

Choose the partnership level that best suits your business goals:

Alliance	A strategic relationship with organizations who share mutual client interests with Elite.
Integration	For partners interested in creating product(s) compatible with Elite systems.
Services	For partners providing substantial industry knowledge and technical expertise to Elite clients.
Product	For partners who engage in a software reseller or referral agreement with Elite; our deepest level of partnership.

WORK WITH THE LEADER

Elite's Partner Program plays a critical and substantial role in our ability to fulfill our value proposition to customers. Partners enhance our ecosystem, help us deliver a comprehensive suite of solutions to our market, and allow us to strategically focus our resources and expertise.

ELITE PARTNER PROGRAM

STRATEGIC RELATIONSHIPS WITH MUTUAL BENEFIT

BENEFITS	PARTNERSHIP CATEGORY			
	ALLIANCE	INTEGRATION	SERVICES	PRODUCT
Ongoing Web site promotion within the Elite Partner Program directory	●	●	●	●
Usage of the Elite Partner banner on your Web site and communications	●	●	●	●
A joint news release announcing your participation	●	●	●	●
Subscription to our quarterly partner newsletter, the Partner Network News	●	●	●	●
Direct access to our invitation-only client events	●	●	●	●
Access to the Elite Partner Sandbox, our software learning and test environment		●	●	●
Chargeable access to development		●		
Access to Elite technical documentation		●		
Access to Elite staff for training		●	●	●
Marketing demand generation				●
Royalty reporting and payment				●
Statement of Work Ordering			●	
Reconciliation Credit Process (coming soon)			●	
Sales and forecasting				●
Eligible to become an Elite Certified Partner			●	

GET STARTED TODAY

To become a Partner, simply complete our online application at elite.com/partners. All partner levels include a formal agreement that outlines program terms.

Elite does not require an annual membership fee for partners at any level. Instead, we require that each partner invest a minimum \$3,000 per year as an exhibitor or sponsor at one of our three annual client events. These conferences give you unprecedented access to current and potential clients, and are one of the biggest benefits of membership in the Elite Partner Program.

To learn more about the Elite Partner Program, visit elite.com/partners.



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