

PROLAW CASE STUDY

WILLIAMS, PORTER,
DAY & NEVILLE P.C.

LEVERAGING PROCIRRUS TO GAIN SECURE,
REMOTE ACCESS TO PROLAW DATA



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HOSTING PROLAW IN THE CLOUD

Located at the center of Wyoming, Williams, Porter, Day & Neville P.C. (WPDN) offers experience, professionalism, and excellence in the areas of insurance defense, litigation of energy matters, products liability, and personal injury. The firm was founded on the principle of maintaining the highest client satisfaction and has prospered for more than 70 years.

All 18 lawyers at WPDN travel within the state, many across the country, so it is crucial that they can access case files and other critical information while on the go. According to firm shareholder and lawyer Jason Neville, the firm's lawyers relied on a virtual private network for more than a decade to retrieve firm data while away from the office. However, shortly after rolling out the ProLaw® practice management solution from Thomson Reuters Elite in 2014, Neville and his team began to consider a more effective way to provide unrestricted, remote access to firm data by hosting it in the cloud.

After comparing the cost-effective benefits of the cloud to the expenses of hiring an in-house IT professional and maintaining technology for the firm's six servers, the firm's decision became abundantly clear. "Our analysis indicated that the cloud would have the potential to save our firm hundreds of thousands of dollars throughout the next few years alone," Neville explains. "For a firm as small as ours, that made transitioning to the cloud an absolute no brainer."

Neville and his team evaluated a handful of cloud providers before making the decision to have software and data hosted by ProCirrur Technologies. Striving to avoid cloud resistance among timekeepers, they were drawn to the unique, transparent work environment of ProCirrur, which closely resembled the existing interface. "With the exception of opening a browser, the structure of ProCirrur is no different than what we used before," Neville describes. "Any fears of staff resistance were eliminated immediately. ProCirrur is just that easy."

In fact, Neville and his team anticipated that implementing ProCirrur would be the easiest tech transition ever completed at the firm, "and that truly was the reality of the situation."

ProCirrur Technologies simplifies business technology by providing complete, cloud-based, IT solutions for small to mid-sized professional firms. Specializing in medical, legal, and financial services, ProCirrur provides the professional firm greater security and access while lowering the costs, frustrations, and risks of managing small internal networks.

ProLaw is an integrated software solution designed to automate the practice and manage the business of law. Built entirely on Microsoft™ .NET®, ProLaw combines case and matter management as well as time entry, billing, and accounting capabilities within a single integrated solution.

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Jason Neville
Shareholder

REPLICATING THE PROLAW ENVIRONMENT

Since ProCirrur was rolled out in July 2014, it has provided significant value to the firm's lawyers, improving their ability to work on-the-go and also enabling them to telecommute from home. By simply logging onto ProLaw via the iPad® app or Web browser, they gain full access to firm data while out of office, and "there's never any lag time," Neville adds.

WILLIAMS, PORTER, DAY & NEVILLE P.C.

The history of Williams, Porter, Day & Neville P.C. (WPDN) is intrinsically connected with the history of Wyoming, and this experience is reflected in its mission to help clients navigate the business, government, and economy of The Equality State. Currently with 18 lawyers, the firm focuses on trial practice in all state and federal courts.

BUSINESS CHALLENGES

The firm needed a cloud hosting solution to securely provide remote access to ProLaw data.

WHY PROCIRRUR TECHNOLOGIES?

ProCirrur Technologies simplifies business technology by providing complete, cloud-based IT solutions and ongoing support for small to mid-sized professional firm.

BENEFITS

- Seamlessly replicates the ProLaw user interface
- Provides constant and reliable access to crucial firm data
- Reduced costs of maintaining technology

“At first, our staff wasn’t sure about the security of the cloud around, but the decision to implement ProCirruss is unanimously considered to be the smartest decision our technology committee has ever made.”

Jason Neville

For example, one of the firm’s managers had previously been commuting from Utah, but now with ProCirruss, she can work directly out of her home. There have also been several occasions during which the firm’s lawyers were able to leverage ProCirruss to resolve emerging situations instantly, regardless of their location.

“The accessibility ProCirruss has provided our team is even greater than our original expectations, keeping us constantly connected to the entirety of our office,” says Neville. “Even when we are thousands of miles away, the ProCirruss environment provides essentially the same feel as our firm itself.”

Although the firm’s decision makers had a few initial concerns regarding the security of the cloud, they were quickly resolved after meeting with the ProCirruss team and seeking advice from the State Bar Council. In fact, the firm’s evaluation concluded that ProCirruss is among the most secure cloud hosting solutions available.

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A COST-EFFICIENT INVESTMENT

Although Neville and his team have hired on-site IT help previously, they have found the ProCirruss team to be even more helpful. When the firm first implemented ProCirruss, Neville and his team signed an agreement for 40 hours of on-site IT assistance each month. After the first month, they cut those hours in half, and then they were able to ultimately eliminate the need altogether. In the past three months, the firm has required less than 10 hours of on-site IT assistance, with the ProCirruss team immediately identifying and resolving any issue, even outside of regular working hours.

Neville and his team are also impressed with ProCirruss’ extensive ProLaw knowledge. Because ProCirruss works with ProLaw firms all over the country, its support team is able to recognize and resolve any issues as soon as a request is submitted.

“ProCirruss manages all of our IT, and any problem that we have encountered has been taken care of instantly,” Neville describes. “As incredible as its cloud service is, I would equally recommend ProCirruss for its IT service, which has been phenomenal at absolutely every turn.”

ProCirruss has reduced the firm’s costly, ongoing expenses of maintaining servers and updating the associated software. Because the firm’s lawyers can work from any device with Internet access, Neville and his team were able to scale down the firm’s total spend on technology.

“We take comfort in knowing that our investment in ProCirruss will continue to save us money throughout future technology upgrades,” explains Neville. “Aside from the established monthly service cost of ProCirruss, we don’t have to budget any money to have our data hosted in the cloud,” states Neville.

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For more information about ProLaw and ProCirruss, please call (800) 977-6529 or visit www.prolaw.com.